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(Securities code: 2692) June 6, 2022

### To Shareholders with Voting Rights:

Hitoshi Okamoto President & CEO ITOCHU-SHOKUHIN Co., Ltd. 2-2-22 Shiromi, Chuo-ku, Osaka

### NOTICE OF THE 104th ANNUAL GENERAL MEETING OF SHAREHOLDERS

We are pleased to announce the 104th Annual General Meeting of Shareholders of ITOCHU-SHOKUHIN Co., Ltd. (the "Company") to be held as described below.

Additionally, you may exercise your voting rights in writing or via the internet. Please refer to the attached Reference Documents for the Annual General Meeting of Shareholders and exercise your voting rights no later than 5:30 p.m. on Wednesday, June 22, 2022, Japan Standard Time.

1.	Date and Time:	Thursday, June 23, 2022 at 10:30 a.m. Japan Standard Time
2.	Place:	International Conference Hall (7F) The Osaka Chamber of Commerce and
		Industry
		2-8, Honmachi-Bashi, Chuo-ku, Osaka
3.	<b>Objectives of the Meet</b>	ing:
	Reports:	<ol> <li>The Business Report, Consolidated Financial Statements for the Company's 104th Fiscal Year (April 1, 2021 - March 31, 2022) and results of audits by the Independent Auditor and the Audit &amp; Supervisory Board for the Consolidated Financial Statements</li> <li>Non-consolidated Financial Statements of the Company's 104th Fiscal Year (April 1, 2021 - March 31, 2022)</li> </ol>
	Agenda:	
	Proposal 1:	Distribution of Surplus
	Proposal 2:	Partial Amendments to the Articles of Incorporation
	Proposal 3:	Election of Nine (9) Directors
	Proposal 4:	Election of One (1) Audit & Supervisory Board Member

Disclosure via the internet

In order to prevent the spread of the novel coronavirus disease (COVID-19), we will omit the detailed explanation of the matters to be reported and the proposals at the meeting so as to shorten the meeting time. In addition, the venue and start time of the meeting may have to be changed depending on conditions. In that case, such changes will be posted on the Company's website.

<sup>•</sup> Of the matters to be included in this notice, pursuant to laws and regulations and provisions of Article 18 of the Company's Articles of Incorporation, "Consolidated Statements of Changes in Equity" and "Notes to the Consolidated Financial Statements" of the Consolidated Financial Statements, as well as "Non-consolidated Statements of Changes in Equity" and "Notes to the Non-consolidated Financial Statements" of the Non-consolidated Financial Statements are disclosed on the Company's website. Therefore, such information is omitted in this notice and its attached documents.

• If any revision is made to the Reference Documents for the Annual General Meeting of Shareholders, Business Report, Consolidated Financial Statements and Non-consolidated Financial Statements, etc., the Company will post the revised material on its website.

Company website https://www.itochu-shokuhin.com/

# **Guide to Exercising Voting Rights**

You may exercise your voting rights by either of the methods below.

Attending the Annual General Meeting of Shareholders	Exercising voting rights in writing	Exercising voting rights via the internet
Please bring this notice with you and submit the enclosed Voting Rights Exercise Form at the reception.	Please indicate your approval or disapproval of each of the proposals on the enclosed Voting Rights Exercise Form and return it so that it arrives no later than the voting deadline.	Please access the website for exercising voting rights, shown below, with a computer or a smartphone and indicate your approval or disapproval of each of the proposals by following the instructions on the screen.
		Website for exercising voting rights https://www.web54.net (Japanese only)
Date of the Annual General Meeting of Shareholders Thursday, June 23, 2022 10:30 a.m.	Voting deadline Wednesday, June 22, 2022 5:30 p.m.	Voting deadline Wednesday, June 22, 2022 5:30 p.m.

Precautions When Exercising Voting Rights via the internet

If you exercise your voting rights multiple times, the last vote that arrives at the Company will be deemed valid. If you exercise your voting rights both by writing and via the internet, and they arrive at the Company on the same date, the vote placed via the internet will be deemed valid.

Please contact below if you have any inquiries on how to operate your computer, etc. when exercising your voting rights (1)via the internet.

0120-652-031	Business hours: 00 a.m 9:00 p.m.)
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For inquiries on matters other than (1) above, such as address and number of shares, please contact below. (2) Shareholders with an account at a securities firm Please contact the securities firm with whom you have an account.

2. Shareholders without an account at a securities firm (shareholders with a special account)

Sumitomo Mitsui Trust E	Bank, Limited,	Stock	Transfer	Agency	0120-782-031	(Business hours:
Department					0120-782-031	9:00 a.m 5:00 p.m.)

For Institutional Investors

In addition to the exercise of voting rights via the internet as described above, institutional investors may use the Electronic Voting System Platform operated by ICJ, Inc.

# **Reference Documents for the Annual General Meeting of Shareholders**

**Proposal 1:** Distribution of Surplus

The Company recognizes return of profits to shareholders as the most important management policy.

With regard to dividends, we intend to pay stable and continuous dividends with a view to improving the level of shareholder returns. Under this basic policy, the Company proposes to pay a year-end dividend for the fiscal year under review of 40 yen per share. As a result, the annual dividend for the fiscal year under review, including the interim dividend of 40 yen per share, will be 80 yen per share.

We will allocate internal reserves to strategic investments in the Critical Logistics and Enterprise Information System areas, as well as in new business opportunities that create new value in order to further enhance corporate value.

Under this policy, the Company proposes to pay a year-end dividend for the 104th fiscal year and distribute other surplus as described below.

- 1. Matters regarding year-end dividend
- (1) Type of dividend property Cash
- (2) Matters related to the allocation of dividend property and its total amount

40 yen per common share of the Company Total 507,486,120 yen Combined with the interim dividend of 40 yen already paid out, the annual dividend for the fiscal year will be 80 yen per share.

- (3) Date the distribution of surplus comes into effect June 24, 2022
- 2. Matters regarding distribution of other surplus
- (1) Surplus item to be increased and the amount thereof General reserves 2,800,000,000 yen
- (2) Surplus item to be decreased and the amount thereof Retained earnings brought forward 2,800,000,000 yen

### Proposal 2: Partial Amendments to the Articles of Incorporation

1. Reasons for the proposal

(1) Changes relating to the convocation of general meetings of shareholders

The Act Partially Amending the Act on Strengthening Industrial Competitiveness (Act No. 70 of 2021; hereinafter, the "Industrial Competition Act") came into effect on June 16, 2021, permitting listed companies to hold a general meeting of shareholders at no fixed location under certain conditions (a so-called "virtual-only general meeting of shareholders"), if provided for in the Articles of Incorporation. In consideration of measures against large-scale disasters, including infectious diseases and natural disasters, and measures promoting the digitalization of society as a whole, we believe that enabling the Company to hold a general meeting of shareholders. Accordingly, we propose amendments to Article 12 of the current Articles of Incorporation.

The amendments to the Articles of Incorporation contained in this proposal shall take effect provided that a resolution to this effect is passed by this General Meeting of Shareholders as stipulated under the Industrial Competition Act, and upon confirmation by the Minister of Economy, Trade and Industry and the Minister of Justice pursuant to the provisions of the Ordinance of the Ministry of Economy, Trade and Industry and the Ordinance of the Ministry of Justice that these amendments contribute to strengthening industrial competitiveness while considering the interests of shareholders.

(2) Changes related to the system for electronic provision of reference materials for general meetings of shareholders

The amended provisions stipulated in the proviso of Article 1 of the supplementary provisions of the Act Partially Amending the Companies Act (Act No. 70 of 2019) shall become effective on September 1, 2022. Accordingly, in order to prepare for the introduction of the system for electronic provision of reference materials for a general meeting of shareholders, the Articles of Incorporation of the Company shall be amended as follows.

- 1) The provisions related to the internet disclosure and deemed provision of reference documents, etc. for the general meeting of shareholders (Article 18 of the current Articles of Incorporation) will become unnecessary and will therefore be deleted.
- 2) The proposed amendment to Article 18, Paragraph 1 provides that measures shall be taken for the electronic provision of information contained in the reference documents, etc. for the general meeting of shareholders.
- 3) The proposed amendment to Article 18, Paragraph 2 establishes provisions to limit the scope of matters to be stated in a paper copy to be provided to shareholders who have requested it.
- 4) In accordance with the aforementioned establishment and deletion of the provisions, supplementary provisions related to the effective date, etc. shall be established.

2. Details of the amendments

Details of the amendments are as follows.

(Amended parts are underlined.)

		(i mended parts are andermed)
(	Current Articles of Incorporation	Proposed Amendments
	ion of a General Meeting of Shareholders) 2 An ordinary general meeting of shareholders of the Company shall be convened in June of each year, and an extraordinary general meeting of shareholders shall be convened as pecessory	(Convocation of a General Meeting of Shareholders) Article 12 (Unchanged)
2	<ul> <li>necessary.</li> <li>A general meeting of shareholders may be convened at the Head Office or nearby, or in a ward within the Tokyo metropolitan area.</li> </ul>	2. (Unchanged)
	(Newly established)	3. A general meeting of shareholders of the Company may be a general meeting of shareholders at no fixed location.

Current Articles of Incorporation	Proposed Amendments
(Internet Disclosure and Deemed Provision of	
Reference Documents, Etc. for the General Meeting	
of Shareholders)	
Article 18 In convening a general meeting of	(Deleted)
shareholders, it may be deemed that the	
Company has provided the shareholders	
with the necessary information that	
should be described or indicated in the	
reference documents for the general	
meeting of shareholders, business reports,	
non-consolidated financial statements and	
consolidated financial statements, on the condition that such information is	
disclosed through the Internet in	
accordance with the Ordinance of the	
Ministry of Justice.	
winistry of sustee.	
	(Measures for Electronic Provision, Etc.)
(Newly established)	Article 18 In convening a general meeting of
	shareholders, the Company shall provide
	information contained in the reference
	documents, etc. for the general meeting
	of shareholders electronically.
	2. Among the matters to be provided
	electronically, the Company may choose
	not to include all or part of the matters
	stipulated in the applicable Ordinance of
	the Ministry of Justice in the paper copy
	to be sent to shareholders who have
	requested it by the record date for voting
	<u>rights.</u>

Current Articles of Incorporation	Proposed Amendments
	(Supplementary Provisions)
(Newly established)	Article 1 Amendments to Article 12 (Convocation
(iterity established)	of a General Meeting of Shareholders) of
	the Articles of Incorporation prior to the
	amendments shall become effective on the
	date that the Minister of Economy, Trade
	and Industry and the Minister of Justice
	confirm that a general meeting of
	shareholders of the Company held at no
	fixed location meets the requirements
	stipulated in the Ordinance of the Ministry
	of Economy, Trade and Industry and the
	Ordinance of the Ministry Justice, and this
	Article shall be deleted as of the effective
	date.
(Newly established)	Article 2 The deletion of Article 18 (Internet
	Disclosure and Deemed Provision of
	Reference Documents, Etc. for the
	General Meeting of Shareholders) prior to
	the amendments and the proposed
	establishment of Article 18 (Measures for
	Electronic Provision, Etc.) following the
	amendments shall become effective on
	September 1, 2022.
	2. Notwithstanding the provisions of the
	preceding paragraph, Article 18 (Internet
	Disclosure and Deemed Provision of
	Reference Documents, Etc. for the
	General Meeting of Shareholders) of the
	Articles of Incorporation prior to the
	amendments shall remain in force with
	respect to a general meeting of
	shareholders to be held on a date up to
	February 28, 2023.
	3. These supplementary provisions shall be
	deleted on March 1, 2023 or after the lapse
	of three months from the date of the
	general meeting of shareholders set forth
	in the preceding paragraph, whichever is
	later.

### **Proposal 3:** Election of Nine (9) Directors

The terms of office of all nine (9) current directors will expire at the conclusion of this Annual General Meeting of Shareholders.

Accordingly, in order to further strengthen the management structure and ensure the diversity of the Board of Directors to achieve the Medium-term Management Plan ending in FY2022, the election of nine (9) Directors, including three (3) Outside Directors, is proposed. Candidates for Director are determined by the Board of Directors following deliberations by the Governance Committee, which consists of five (5) members, including three (3) Independent Outside Officers. The names and career summary of candidates for the new directors are as follows.

No.		Name	Current positions and responsibilities in the Company	Attendance at the Board of Directors meetings during the year
1	Reappointment	Hitoshi Okamoto	President & CEO, Chief Corporate Officer	14 of 14 meetings (100%)
2	Reappointment	Mitsuo Kawahara	Director and Senior Managing Executive Officer, Chief Executive, Sales & Marketing Group	14 of 14 meetings (100%)
3	Reappointment	Yoshihiro Fukushima	Director and Managing Executive Officer, Deputy Chief Executive, Sales & Marketing Group; Executive General Manager, Purchasing Policy Management Division; Executive General Manager, Retail Division	11 of 11 meetings (100%)
4	New appointment	Naoyuki Uozumi	Managing Executive Officer, Deputy Chief Executive, Sales & Marketing Group; General Manager, Diversity Promotion Office	_
5	New appointment	Masanori Omori	Executive Officer, Chief Executive, Administration & Management Group; in charge of Compliance; in charge of Sustainability	_
6	Reappointment	Hidenari Sato	Director	11 of 11 meetings (100%)
7	Reappointment	Outside Yasuyuki Miyasaka Independent	Director	14 of 14 meetings (100%)
8	Reappointment	Outside Takako Okuda Independent	Director	14 of 14 meetings (100%)
9	Reappointment	Outside Kaoru Chujo Independent	Director	11 of 11 meetings (100%)

Note: The number of meetings held of the Board of Directors mentioned above does not include written resolutions deemed to have been resolved by the Board of Directors based on Article 370 of the Companies Act and the provisions of Article 25, Paragraph 2 of the Articles of Incorporation of the Company.

No.	Name (Date of Birth)	Career	summary, positions and responsibilities at the Company	Number of shares of the Company held
1	Hitoshi Okamoto (June 14, 1956) Reappointment		Joined ITOCHU Corporation Deputy Chief Operating Officer, Apparel Division; General Manager, Apparel Division 1 Executive Officer; Chief Operating Officer, Apparel Division Managing Executive Officer; President, Textile Company Member of the Board, Managing Executive Officer; President, Textile Company Member of the Board, Senior Managing Executive Officer; President, Textile Company Member of the Board, Senior Managing Executive Officer; CSO Member of the Board, Senior Managing Executive Officer; CSO Member of the Board, Senior Managing Executive Officer; CSO; CIO Chief Corporate Officer, the Company President & CEO, Chief Corporate Officer (current) urrent positions)	1,000
		management and skills backed by h candidate for Dire the Company's co	A	ent management ates him as a
2	Mitsuo Kawahara (March 26, 1959) Reappointment	April 1982 October 2005 October 2010 June 2012 April 2018 April 2019 June 2019 April 2020 April 2021 (Significant conce	Joined the Company General Manager, Sales Department No. 9, East Japan Marketing & Sales Division Deputy Executive General Manager, East Japan Marketing & Sales Division Executive Officer; Executive General Manager, Marketing & Sales Division No. 1 Executive Officer; Deputy Manager, Sales & Marketing Group; Executive General Manager, Marketing & Sales Division No. 1 Managing Executive Officer; Deputy Chief Executive, Sales & Marketing Group; Executive General Manager, Marketing & Sales Division Director and Managing Executive Officer; Deputy Chief Executive, Sales & Marketing Group; Executive General Manager, Marketing & Sales Division Director and Managing Executive Officer; Chief Executive, Sales & Marketing Group Director and Senior Managing Executive Officer; Chief Executive, Sales & Marketing Group Director and Senior Managing Executive Officer; Chief Executive, Sales & Marketing Group (current) urrent positions)	2,100
		Mr. Mitsuo Kawa distribution indus management. In a making a contribu customer-oriented revenue sources t candidate for Dire	hation as candidate for Director hara has abundant business experience and broad knowledge in the try. As a general manager of the marketing and sales division, he pla addition, he has contributed to organically coordinating each sales di ation to achieving the Medium-term Management Plan by implement approach, strengthening the foundation of existing businesses, and hrough efforts to creates new value. The Company therefore nomina ector based on the judgment that he is qualified to contribute to the s he Company's corporate value.	ays a role in vision, and is ting a securing new tes him as a

No.	Name (Date of Birth)	Career s	summary, positions and responsibilities at the Company	Number of shares of the Company held
3	Yoshihiro Fukushima (November 23, 1962) Reappointment	April 1985 April 2008 April 2010 September 2013 January 2015 April 2015 April 2017 April 2020 June 2021 April 2022 (Significant concur Outside Director, 4	· · · · · · · · · · · · · · · · · · ·	500
	M Pl st si E C th	Mr. Yoshihiro Ful Plan by building s strengthening coll since assuming of Executive Officer Corporation's sub therefore nominate	ation as candidate for Director cushima has been making a contribution to achieving the Medium-t trong relationships with business partners, working to create new va aboration among manufacturing, distribution, and sales, and promo- fice as Director of the Company in June 2021. In addition, he has se of ITOCHU Corporation and as Chief Executive Officer of ITOCH sidiaries, and possesses deep insight regarding management. The C es him as a candidate for Director based on the judgment that he is o ustainable enhancement of the Company's corporate value.	alue by ting diversity erved as IU ompany

No.	Name (Date of Birth)	Career	summary, positions and responsibilities at the Company	Number of shares of the Company held
4	Naoyuki Uozumi (August 31, 1962) New appointment	April 1985 April 2007 April 2011 April 2012 April 2014 June 2015 April 2020 April 2021 April 2022 (Significant cond	Joined the Company General Manager, Sales Department No. 4, West Japan Marketing & Sales Division Branch Manager, Kyushu & Chugoku Branch, West Japan Marketing & Sales Division Deputy Executive General Manager, West Japan Marketing & Sales Division; Branch Manager, Kyushu Branch Executive General Manager, West Japan Marketing & Sales Division; General Manager, Co-op Division Executive Officer, Executive General Manager, West Japan Marketing & Sales Division; General Manager, Co-op Division Executive Officer, Chief Executive, Corporate Management Group; in charge of CSR Managing Executive Officer, Chief Executive, Corporate Management Group; in charge of CSR; General Manager, Diversity Promotion Office Managing Executive Officer, Deputy Chief Executive, Sales & Marketing Group; General Manager, Diversity Promotion Office (current)	1,800
		Mr. Naoyuki Uo business experie Executive Office Division and Ch collaboration bet In addition, he as & Marketing Gro Business Plan. T	nation as candidate for Director zumi has long engaged in the marketing and sales division and posse nees and broad knowledge in the food distribution industry. Since as a str in 2015, he has served as Executive General Manager of Marketing the Executive of Corporate Management Group, and contributed to st ween sales and corporate planning groups as well as promoting CSR assumed office as Managing Executive Officer and Deputy Chief Exec pup in April 2022, and is making a contribution to achieving the Mec he Company therefore nominates him as a candidate for Director bas is qualified to contribute to the sustainable enhancement of the Com	suming office as g & Sales rengthening and diversity. cutive of Sales lium-term red on the

No.	Name (Date of Birth)	Career s	summary, positions and responsibilities at the Company	Number of shares of the Company held
5	Masanori Omori (February 14, 1964) New appointment	,	Joined ITOCHU Corporation General Manager, Financial Market Sales Division President & CEO, ITOCHU Capital Securities Co., Ltd. General Manager, ERM & Business Planning Office, Integrated Risk Management Division, ITOCHU Corporation In charge of Business Management, Deputy General Representative for East Asia General Manager, Integrated Risk Management Division General Manager, Integrated Risk Management Division Executive Officer, Executive General Manager, Finance & Accounting Division, the Company Executive Officer, Chief Executive, Administration & Management Group; in charge of Compliance; in charge of Sustainability (current) rrent positions) cutive), CONFEX HOLDINGS Co., Ltd. cutive), CONFEX Co., Ltd.	500
		Mr. Masanori Om General Manager of ITOCHU Corpo insight as well as t that supports mana General Manager Administration & candidate for Dire	ation as candidate for Director ori has served as General Manager of Integrated Risk Management of Internal Audit Division at ITOCHU Corporation and as Chief Ex- pration's subsidiaries, and possesses various business experiences a the qualities to make strategic and comprehensive decisions in the C agement. He has properly fulfilled his duties as Executive Officer a of Finance & Accounting Division since April 2021 and as Chief E Management Group since April 2022. The Company therefore non ctor based on the judgment that he is qualified to contribute to the s the Company's corporate value.	ecutive Officer nd abundant Corporate Group nd Executive xecutive of ninates him as a

	Name			Number of			
No.	(Date of Birth)	Career	shares of the				
	(Date of Bitti)		Company held				
		April 1989	Joined ITOCHU Corporation				
		April 2009	General Manager, Food Products Marketing & Distribution				
			Strategy Office, Food Products Marketing & Distribution				
			Division				
		April 2011	General Manager, Food Products Marketing & Distribution				
			Department				
		April 2014	Senior Officer, Food Products Marketing & Distribution				
			Division; General Manager, Food Products Marketing &				
			Distribution Department				
		April 2015	Deputy Chief Operating Officer, Food Products Marketing &				
			Distribution Division; General Manager, Food Products				
			Marketing & Distribution Department				
		April 2016	Senior Executive Officer, Assistant Executive General Manager,				
			Product Division, FamilyMart Co., Ltd.				
	Hidenari Sato	March 2017	Managing Executive Officer, Executive General Manager,				
			Product Division; Executive General Manager, Logistics &				
	(November 8,		Quality Management Division; General Manager, Overseas AFC				
6	1966) Reappointment		Product Promotion Department				
		April 2021	Chief Operating Officer, Food Products Marketing &				
			Distribution Division, ITOCHU Corporation				
		June 2021	Director, the Company (current)				
		April 2022	Junior Executive Officer, Chief Operating Officer, Food				
			Products Marketing & Distribution Division, ITOCHU				
			Corporation (current)				
		(Significant conc					
			Officer, Chief Operating Officer, Food Products Marketing &				
		Distribution Division, ITOCHU Corporation					
			ne), NIPPON ACCESS, INC.				
		Reason for nomination as candidate for Director					
		Mr. Hidenari Sato serves as Junior Executive Officer, Chief Operating Officer of Food Products					
		Marketing & Distribution Division of ITOCHU Corporation, and has broad knowledge and various					
		experience in the food distribution industry. Since assuming office as Director of the Company in June 2021, he has been offering advice from an objective standpoint and appropriately fulfilling his					
		duties such as appropriate decision-making and supervision by the Board of Directors. The Company therefore nominates him as a candidate for Director based on the judgment that he is qualified to					
		therefore nominates him as a candidate for Director based on the judgment that he is qualified to					
		contribute to the sustainable enhancement of the Company's corporate value.					

No.	Name (Date of Birth)	Career s	Number of shares of the Company held		
	Yasuyuki Miyasaka (April 1, 1952) Reappointment Outside Independent	Outside Audit & S	Joined Tohmatsu Aoki & Co. (currently, Deloitte Touche Tohmatsu LLC) Registered as certified public accountant Partner Director, Risk Management and Quality Assurance Office of IFRS Left Deloitte Touche Tohmatsu LLC Head, Yasuyuki Miyasaka Certified Public Accountant Office (current) Director, the Company (current) rrent positions) Iiyasaka Certified Public Accountant Office Supervisory Board Member, Showa Denko K.K. ation as candidate for Outside Director and outline of expected role		
7		Mr. Yasuyuki Miyasaka has high-level expertise and broad knowledge related to corporate finance and accounting. As Outside Director of the Company since June 2018, he has been offering accurate advice on ensuring validity and appropriateness in decision-making by the Board of Directors and properly supervising business execution primarily from his expert perspective as a certified public accountant. In addition, as a member of the Governance Committee, he contributes to strengthening the supervisory function of the Board of Directors, including involvement in the decision-making process of the nomination and compensation and the supervision of related party transactions. It is expected that he will continue to utilize his knowledge to accurate advice and appropriate supervision. The Company therefore nominates him as a candidate for Outside Director based on the judgment that he is qualified to contribute to the sustainable enhancement of the Company's corporate value. Information regarding Independent Officers The Company has designated Mr. Yasuyuki Miyasaka as Independent Officer as specified by Tokyo Stock Exchange, Inc. and has registered him as such at the Exchange. If his re-election is approved, the Company will continue to designate him as Independent Officer and will register him as such at the Exchange.			

No.	Name (Date of Birth)	Career summary, positions and responsibilities at the Company	Number of shares of the Company held	
	Takako Okuda (May 7, 1956) Reappointment Outside Independent	April 1979Joined Suntory LimitedApril 2000Manager, Wine Business DepartmentApril 2003Manager, Tokyo Customer Center, Customer Communic DepartmentSeptember 2005Joined Tokyo Electric Power Company, Incorporated Manager, Kurashi-no-Lab Group, Marketing & Customer Relations Department, Marketing & Sales DivisionJuly 2008General Manager, Marketing & Customer Relations Department; Manager, Kurashi-no-Lab Group, Marketir Sales DivisionJuly 2014General Manager, CS Department, Customer Service Co General Manager, CS Department, TEPCO Energy Part IncorporatedApril 2018In charge of CX PromotionJune 2019Director, the Company (current) (Significant concurrent positions)	cations er ng & — ompany	
8		External Audit & Supervisory Board Member, MTI Ltd. Reason for nomination as candidate for Outside Director and outline of expected roles Ms. Takako Okuda possesses insight into matters such as product development and marketing of alcoholic and other beverages, and has broad experience gained through many years of involvement in roles that contribute to enhancement of customer satisfaction and stakeholders' trust. Since assuming office as Outside Director of the Company in June 2019, she has encouraged active discussions by the Board of Directors and contributed to ensuring the validity and appropriateness of its decision-making. In addition, she has been appropriately fulfilling her role such as by offering opinions and advice as a member of the Governance Committee. Although having no direct experience in corporate management other than as outside director and outside audit & supervisory board member, it is expected that she will continue to provide diverse advice. The Company therefore nominates her as a candidate for Outside Director based on the judgment that she is qualified to contribute to the sustainable enhancement of the Company's corporate value. Information regarding Independent Officers The Company has designated Ms. Takako Okuda as Independent Officer as specified by Tokyo Stock Exchange, Inc. and has registered her as such at the Exchange. If her re-election is approved, the Company will continue to designate her as Independent Officer and will register her as such at the Exchange.		

No.	Name (Date of Birth)	Career s	Number of shares of the	
	(Dute of Dirth)		Company held	
<u>9</u>	(Date of Birth) Kaoru Chujo (November 15, 1960) Reappointment Outside Independent	April 1983 March 2000 December 2009 June 2013 February 2016 April 2017 July 2019 December 2020 June 2021 (Significant concu President and Rep Outside Director, Outside Director, Reason for nomina Ms. Kaoru Chujo Transformation) a businesses. In add diversity promotic has been offering of Directors and p She also has been promotion of dive supervision. The C judgment that she corporate value.	Joined FUJITSU LIMITED Senior Researcher, IP Networking Research, Fujitsu Laboratories of America, Inc. Head, Advanced Development Division, Mobile Phone Business Unit Head, Advanced Development Division, Ubiquitous Strategy Unit Deputy Senior Vice President, Ubiquitous IoT Business Unit Senior Vice President, Head of AI Service Business Unit Executive Director, in charge of AI Alliance, Software Business Unit Established SoW Insight Co., Ltd. President and Representative Director (current) Director, the Company (current) urrent positions) resentative Director, SoW Insight Co., Ltd. Foster Electric Company, Limited Mitsubishi UBE Cement Corporation ation as candidate for Outside Director and outline of expected role has abundant knowledge in the IT field, having driven the growth of t FUJITSU LIMITED in her role responsible for the mobile, AI and ition, she has been developing a consulting business such as career on. Since assuming office as Outside Director of the Company in Ju advice on ensuring validity and appropriateness in decision-making roperly supervising business execution from an objective and pract appropriately fulfilling her role such as by offering appropriate adv rsity. It is expected that she will continue to offer accurate advice ar Company therefore nominates her as a candidate for Outside Director is qualified to contribute to the sustainable enhancement of the Cor	Company held — — s f DX (Digital ł IoT design and ne 2021, she g by the Board ical standpoint. ice on the nd appropriate or based on the
		The Company has Exchange, Inc. and	designated Ms. Kaoru Chujo as Independent Officer as specified b d has registered her as such at the Exchange. If her re-election is ap tinue to designate her as Independent Officer and will register her a	proved, the

(Notes) 1. There is no special interest between each candidate and the Company.

2. Mr. Yasuyuki Miyasaka, Ms. Takako Okuda, and Ms. Kaoru Chujo are candidates for Outside Director.

- 3. Mr. Yasuyuki Miyasaka will have served as Outside Director for four (4) years at the conclusion of this Annual General Meeting of Shareholders.
- 4. Ms. Takako Okuda will have served as Outside Director for three (3) years at the conclusion of this Annual General Meeting of Shareholders.
- 5. Ms. Kaoru Chujo will have served as Outside Director for one (1) year at the conclusion of this Annual General Meeting of Shareholders.
- 6. Mr. Hitoshi Okamoto has served as a business executor of ITOCHU Corporation, with which the Company has important business relationship.

His positions and responsibilities in the past ten (10) years as a business executor of the company are as stated in the career summary on page 9.

7. Mr. Yoshihiro Fukushima has served as a business executor of ITOCHU Corporation, with which the Company has important business relationship.

His positions and responsibilities in the past ten (10) years up until now as a business executor and a corporate officer of the companies which the Company has important business relationships with, including ITOCHU Corporation, are stated in the career summary on page 10. He has also served in the past ten (10) years as a corporate officer of T.KAWABE & CO., LTD., with which the Company has important business relationships.

8. Mr. Masanori Omori has served as a business executor of ITOCHU Corporation, with which the Company has important business relationship.

His positions and responsibilities in the past ten (10) years up until now as a business executor and a corporate officer of the companies which the Company has important business relationships with, including ITOCHU Corporation, are stated

in the career summary on page 12.

9. Mr. Hidenari Sato serves as a business executor of ITOCHU Corporation, with which the Company has important business relationship.

His positions and responsibilities in the past ten (10) years up until now as a business executor and a corporate officer of the companies which the Company has important business relationships with, including ITOCHU Corporation, are stated in the career summary on page 13.

10. Outline of the contents of liability limitation agreement

Pursuant to the provisions of Article 427, paragraph (1) of the Companies Act., the Company has entered into agreements with Mr. Hidenari Sato, Mr. Yasuyuki Miyasaka, Ms. Takako Okuda and Ms. Kaoru Chujo to limit their liability for damages specified in Article 423, paragraph (1) of the said Act. The maximum amount of liability under the agreements shall be the minimum amount stipulated in Article 425, paragraph (1) of the said Act, provided that the relevant Director has performed his/her duties in good faith and without gross negligence. If these candidates are re-elected at this Annual General Meeting of Shareholders, the Company will continue the above agreements.

11. Outline of the contents of directors and officers liability insurance agreement

The Company has entered into a directors and officers liability insurance agreement, as stipulated in the provisions of Article 430-3, Paragraph (1) of the Companies Act., that includes Directors as the insured with an insurance company to cover damages and litigation expenses in the event that a claim is made against the insured for damages arising from the execution of his or her duties (excluding, however, damages that fall under the disclaimer stipulated in the insurance contract). Each candidate will be included as the insured under said insurance agreement. In addition, the Company plans to renew the agreement with the same contents at the next renewal period.

**Proposal 4:** Election of One (1) Audit & Supervisory Board Member

The term of office of Audit & Supervisory Board Member Akira Himeno will expire at the conclusion of this General Meeting of Shareholders.

Accordingly, the election of one (1) Audit & Supervisory Board Member is proposed in order to maintain an appropriate and effective audit system.

If this Proposal is approved as originally proposed, the number of Audit & Supervisory Board Members of the Company will be four (4), including two (2) Outside Audit & Supervisory Board Members.

The candidate for Audit & Supervisory Board Member is determined by the Board of Directors following deliberations by the Governance Committee, which consists of five (5) members, including three (3) Independent Outside Officers.

The approval of the Board of Audit & Supervisory Board Members has been obtained regarding this Proposal.

The name and career summary of a candidate for Audit & Supervisory Board Member are as follows.

Name (Date of Birth)	Career	Number of shares of the Company held
Ryuta Seike (July 20, 1972)	April 1996 May 2018 May 2022 (Significant cond General Manage ITOCHU Corpo	
New appointment	nation as candidate for Audit & Supervisory Board Member possesses various experiences and insight gained through many year he business management and risk management department of ITOCH udit & Supervisory Board Member of subsidiaries and affiliates of I' e Company expects him to audit appropriately by utilizing these exper- primates him as a candidate for Audit & Supervisory Board Member te is qualified to contribute to sustainable enhancement of the Compa	HU Corporation TOCHU eriences, etc., based on the

(Notes) 1. There is no special interest between the candidate and the Company.

2. Mr. Ryuta Seike serves as a business executor of ITOCHU Corporation, with which the Company has important business relationship.

His positions and responsibilities in the past ten (10) years up until now as a business executor and a corporate officer of the companies which the Company has important business relationships with, including ITOCHU Corporation, are stated in the career summary on page 18.

He has also served in the past ten (10) years as a corporate officer of CENTURY 21 REAL ESTATE OF JAPAN LTD., ITOCHU KENZAI CORPORATION, ITOCHU Property Development, Ltd., ITOCHU Urban Community Ltd. and P.T. ANEKA BUMI PRATAMA, with which the Company has important business relationships.

3. Outline of the contents of liability limitation agreement

Pursuant to the provisions of Article 427, paragraph (1) of the Companies Act., the Company has entered into agreements with Audit & Supervisory Board Members to limit their liability for damages specified in Article 423, paragraph (1) of the said Act. The maximum amount of liability under the agreement shall be the minimum amount stipulated in Article 425, paragraph (1) of the said Act, provided that the relevant Audit & Supervisory Board Member has performed their duties in good faith and without gross negligence. If Mr. Ryuta Seike is elected at this General Meeting of Shareholders, the Company will enter into the same agreement with him to limit his liability.

4. Outline of the contents of directors and officers liability insurance agreement

The Company has entered into a directors and officers liability insurance agreement, as stipulated in the provisions of Article 430-3, Paragraph (1) of the Companies Act., that includes Audit & Supervisory Board Members as the insured with an insurance company to cover damages and litigation expenses in the event that a claim is made against the insured for damages arising from the execution of his duties (excluding, however, damages that fall under the disclaimer stipulated in the insurance contract). Each candidate will be included as the insured under said insurance agreement. In addition, the Company plans to renew the agreement with the same contents at the next renewal period.

# **Reference** Management structure following the approval of Proposal 3 and Proposal 4

The Board of Directors and the Audit & Supervisory Board as a whole will ensure diversity and effectiveness, and strive to sustainably enhance the Company's corporate value.

Name		Knowledge and experience expected by the Company							
		Overall management/ management strategy	Sales/ marketing	Finance/ accounting	Legal affairs/ risk management	HR training/ diversity	ESG/ sustainability	Governance/ internal control	ICT (Information communication technology)/ logistics
	Hitoshi Okamoto	•	0			0	0	0	0
	Mitsuo Kawahara	0	•				0		•
	Yoshihiro Fukushima	0	•			•	0		
	Naoyuki Uozumi	0	•			•	•		•
	Masanori Omori	0		•	0	0	•	●	
Director	Hidenari Sato		•					0	0
Dire	Yasuyuki Miyasaka Outside Independent			•				•	
	Takako Okuda Outside Independent		0			•	•	●	
	Kaoru Chujo Outside Independent					●	•	0	•
Audit & Supervisory Board Member	Hideaki Nagashima			0	•			0	
	Ryuta Seike			0	•			0	
	Kensuke Masuoka Outside Independent				•			•	
	Shinichiro Yamaoka Outside Independent			•				●	

(Notes)

1. The above matrix does not represent all the knowledge and experience possessed by Directors (candidates) and Audit & Supervisory Board Members (candidate included).

2.  $\bullet$  indicates knowledge and experience particularly expected.

## **Composition of Directors**

Ratio of Outside Directors: 33.3% Business execution: 5 Directors Non-business execution: 4 Directors

### Composition of Audit & Supervisory Board Members

Ratio of Outside Audit & Supervisory Board Members: 50% Out of 4 Audit & Supervisory Board Members, 2 of them are Outside Independence Audit & Supervisory Board Members (both are male).

## **Composition of Governance Committee members**

Ratio of Outside Governance Committee members: 60%					
Hitoshi Okamoto (Chairman) Director (Male)					
Masanori Omori	Director (Male)				
Yasuyuki Miyasaka	Outside Independence Director (Male)				
Takako Okuda	Outside Independence Director (Female)				
Kensuke Masuoka	Outside Independence Audit & Supervisory Board Member (Male)				

### Reference Independence Criteria for Outside Directors and Outside Audit & Supervisory Board Members

The Company has established independence criteria for Outside Officers, as described below, for the purpose of objectively determining independence of Outside Directors and Outside Audit & Supervisory Board Members (hereinafter, "Outside Officers"). The Company determines that an Outside Officer is independent of the Company if the person meets the requirements for Independent Officers stipulated by Tokyo Stock Exchange, Inc. and does not fall under any of the criteria below.

- 1) A person who is a major business partner of the Company (including consolidated subsidiaries of the Company, hereinafter the same shall apply) (If the partner is an incorporated entity, a business executor of the incorporated entity)
- 2) A person whose major business partner is the Company (If the partner is an incorporated entity, a business executor of the incorporated entity)
- 3) A major shareholder of the Company (if the shareholder is an incorporated entity, a person who was a business executor of the incorporated entity)
- 4) A business executor of an incorporated entity of which the Company is a major shareholder
- 5) An attorney-at-law, certified public accountant, tax accountant, or other consultant who receives cash or other financial benefits from the Company in an amount that exceeds a certain amount, other than remuneration for Directors/Audit & Supervisory Board Members
- 6) A person who receives donations or grants from the Company in an amount that exceeds a certain amount (If the person who receives the donations or grants is an organization, such as an incorporated entity, union, or other organization, a business executor of the organization)
- 7) If Executive Director or Full-time Audit & Supervisory Board Member of the Company concurrently serves as an outside director or an outside audit & supervisory board member of another company, a business executor of such company
- A spouse or a second-degree relative of Director, Audit & Supervisory Board Member, Executive Officer, or other significant employee of the Company
- 9) A person who has fallen under any of the paragraphs 1 through 8 above in the past ten (10) years
- 10) Notwithstanding the provisions of the preceding paragraphs, a person who is reasonably judged to have a potential conflict of interest with general shareholders

- 2. A "person whose major business partner is the Company" in Paragraph 2 refers to a person who receives 2% or more of the person's consolidated net sales from the Company in any of the last five (5) fiscal years. If consolidated financial statements are unavailable, non-consolidated net sales are applied for the criteria.
- 3. A "business executor" refers to the executive specified under Article 2, paragraph (3), item (vi) of the Ordinance for Enforcement of the Companies Act, and includes Executive Directors, Executives, Executive Officers, other employees, etc.
- 4. A "major shareholder" refers to a person or an incorporated entity that directly or indirectly holds 10% or more of the total voting rights of the Company.
- 5. A "certain amount" refers to profit from money or other property of 10 million yen or higher per year.

<sup>(</sup>Notes) 1. A "person who is a major business partner of the Company" in Paragraph 1 refers to a person who accounts for 2% or more of the Company's consolidated net sales in any of the last five (5) fiscal years.